



# Mumbai And Nhava-Sheva Ship Agents Association

(Registered under the Societies Registration Act 1860, Registration No. Maharashtra State Mumbai 239, 1989 GBBSD.)

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## NEW YEAR MESSAGE TO MEMBERS



Dear Respected Members,

It is with great pride that I report the endeavors and measures being undertaken by the MANSA Executive Committee so that MANSA will enter the New Year 2013 as a strong Trade- friendly and focused organization. Our newly constituted Committees are constantly interacting with various Associations and Govt. Authorities to project and communicate MANSA's views, ideas, plans and future vision that will propel The Shipping industry for long-term growth and success.

While some of our initiatives, to reinvent MANSA and make a mark as a visible organization, are early in their implementation, with the full thrust and support from all our members it would further accelerate the momentum in reaching our goal. MANSA is doing its best to address and attend to various problems and challenges faced by our Members with a view to amicably solving contentious issues and implementing transparent systems to clear up all the grey areas.

The Executive Committee is making efforts to:

1. Meet with its Members individually in their Offices.
2. Regular interaction with senior Port officials and other Govt. Authorities.
3. Re-modification of MANSA website to make it more users friendly and informative.
4. Meeting with members of various Associations to bridge the gap of differences of opinion and put forth a united front for the progress of Shipping.
5. Training program for our Members employees to understand and perform their present jobs with greater efficiency and empowering them to seek knowledge and initiative beyond their normal routine functions.

In sum and substance, MANSA strongly vows to deliver tangible benefits to its members. MANSA website is going to be our most visible and frequently used service resource. Clearly, MANSA as an organization with its pride of place in its past, will continue with unflinching determination firmly focused on the future, setting high standards to constantly raise the bar. We face changes and challenges before us headon because they make us better and stronger, being catalysts for innovative improvements for a leading body. New opportunities are here for us to learn, participate and help us shape the future of our profession and industry all around. As the year 2012 draws to a close, I encourage your greater involvement. MANSA would like you to share your valuable inputs, expertise, leadership skills and your insights. Together, we will not only grow both personally and professionally, we will flourish in our successes.

Wish you all a Merry Christmas and Happy and Prosperous New Year 2013.

Best Regards  
**PRESIDENT, MANSA**  
K.P Unnikrishnan